

CHAD HABEEB

VICE PRESIDENT



PROFILE

Chad Habeeb is a Vice President of Leasing at FD Stonewater offering over 10 years of unique insight into the Federal Leasing arena. He began his real estate career with the U.S. Department of Justice and then spent 6 highly-productive years on the GSA National Broker Contract representing over 5 million square feet of direct federal agency activity. During this period, Chad focused on complex federal government real estate transactions, and was intimately involved in GSA's internal procurement processes – providing project leadership to the Government in the leasing of office, industrial and lab space and in strategically planning procurements while representing dozens of federal agencies across the country. Among the numerous procurements led by Chad, 2 million square feet were "Source Selection" procurements making him a true expert at federal real estate evaluation practices and processes.

At FD Stonewater, Chad brings his technical expertise, "insiders" perspective and vast Government sector relationships in providing transactional and strategic guidance to our valued clients in the pursuit of Federal contracts and lease negotiations.

MAJOR TRANSACTIONS LIST

NATIONAL OCEANIC AND ATMOSPHERIC ADMINISTRATION (SILVER SPRING, MD)

1 million SF; Renewal / Renovation

DRUG ENFORCEMENT ADMINISTRATION (NEW YORK NY)

290,000 SF; Long-term lease renewal

INTERNAL REVENUE SERVICE (COVINGTON, KY)

413,000 SF; Long-term lease renewal

DEPARTMENT OF HEALTH AND HUMAN SERVICES AT PARKLAWN (ROCKVILLE, MD)

935,000 SF; Source Selection / Consolidation / Renovation

2012 – NAIOP Maryland/DC Awards of Excellence: Best Tenant Lease

2012 – GWCAR Awards: Leasing Transaction of the Year - Maryland

2012 – Washington Business Journal Best Real Estate Deal: Best Lease Renewal

NATIONAL CANCER INSTITUTE HEADQUARTERS AT SHADY GROVE (ROCKVILLE, MD)

578,000 SF; Source Selection / Consolidation / Build to Suit

2011 – NAIOP Maryland/DC Awards of Excellence: Best Tenant Lease

2011 – Washington Business Journal Best Real Estate Deal: Best Suburban Office lease

U.S. DEPARTMENT OF AGRICULTURE AT PATRIOT'S PLAZA (WASHINGTON, DC)

330,000 SF: Source Selection / Consolidation / Build to Suit

2010 – Washington Business Journal Best Real Estate Deal: Best Urban Office Lease

PREVIOUS EXPERIENCE

Senior Associate, CBRE, Washington, DC 2010-2013

As the co-leader of CBRE's regional National Brokerage team, Chad served as a partner to the GSA in Federal procurements policy making, market knowledge and financial analysis.

Associate, Jones Lang LaSalle, Washington, DC 2008-2010

Acting as the Co-Regional Manager for the NCR GSA National Brokerage team, Chad focused exclusively on Federal lease transactions and customer satisfaction for approximately 3 years.

U.S. Department of Justice, Washington, DC 2006-2008

Chad worked as a Space Management Specialist for the Facilities Management Division. The role included the review of leases and occupancy agreements, space planning and real estate budget estimations.

EDUCATION

University of North Carolina at Chapel Hill, BA, Peace, War and Defense
Federal Real Property Leasing Course (Management Concepts), Washington, DC