

ANDREW SCHWARTZMAN

PRINCIPAL



PROFILE

Andrew possesses a broad real estate background having spent his entire professional career within the investment, development and brokerage arenas. This diversity gives Andrew the ability to identify, analyze and execute sound investment strategies for the company and our partners.

RECENT ACQUISITIONS

LOCATION	PRICE	SIZE (SF)	TYPE
National Industrial Portfolio	\$32.5 million	630,269	Industrial
Nashville, TN	\$12.5 million	121,596	Office
Dayton, OH	\$12.0 million	123,200	R & D
Reston, VA	\$11.5 million	93,683	Office
Baltimore, MD	\$8.5 million	52,000	Office
Riveria Beach, FL	\$7.2 million	23,653	Office
San Antonio, TX	\$7.0 million	58,700	Office
Chicago, IL	\$7.0 million	86,000	Office
San Antonio, TX	\$4.1 million	85,768	Industrial
Nashville, TN	\$3.5 million	23,391	Office
Jacksonville, FL	\$3.3 million	12,160	Office

PREVIOUS EXPERIENCE

PRINCIPAL, JABBER FIVE REAL ESTATE GROUP - BALTIMORE, MD 2007 - 2011

Andrew co-founded Jabber Five, a local real estate investment and management company, with responsibilities to source and analyze prospective investment opportunities, raise capital and manage assets. While there, Andrew successfully acquired over \$5.9M of off-market distressed debt as a conduit to fee simple interest in the real estate. He acquired a failed New Markets and Federal Historic Tax Credit retail and multi-family development that required leasing, development and recapitalization. Subsequently, the firm sold off the apartment development to a national developer and retained the retail, which it successfully leased to credit tenants and sold within two years, realizing outsized returns for its investors. Additionally, he raised capital for an off-market acquisition of a \$7.8M loan portfolio from a local community bank and acquired boutique opportunistic multi-family in urban infill locations.

ASSOCIATE, JONES LANG LASALLE - WASHINGTON, DC 2005 - 2007

As a tenant representative broker Andrew was involved in numerous transactions in the Washington, DC market with a focus on law firm activity. He was deeply responsible for business development, site selection, financial analysis, lease negotiation and space disposition.

EDUCATION

Johns Hopkins University M.S., Real Estate Finance
 University of Maryland - College Park, B.S., Marketing

INTERESTS/AFFILIATIONS

Advisory Board member, Next One Up Foundation
 Committee Member of Urban Land Institute and The Real Estate Group
 Four-Year Letter winner, Men's Lacrosse, University of Maryland, College Park