

SAM PERKINS

FINANCIAL ANALYST



PROFILE

As a financial Analyst, Sam works closely with the firm's partners evaluating potential acquisitions, financing, assisting with property due diligence, asset management and development modeling. He is actively involved in the value creation process through identifying and underwriting high quality acquisitions and by supporting the on-going asset management of our portfolio.

PREVIOUS EXPERIENCE

SENIOR ASSOCIATE, THE WEITZMAN GROUP NEW YORK, NY 2015 - 2016

In the role of senior associate, Sam produced real estate underwriting assumptions on unit mix, absorption pace, and pricing changes in order to achieve desirable and attainable returns on investments. While there, Sam designed over 35 cash flow models for prospective and recently built developments, as well as regularly maintained projections, for a UBS real estate portfolio. Additionally, Sam oversaw the work of associates and summer interns, providing guidance and modifications for client reporting.

ASSOCIATE, THE WEITZMAN GROUP NEW YORK, NY 2014 - 2015

As an associate, Sam produced market and financial feasibility studies on development sites and the repositioning of existing assets for developers, private equity firms, and international banking corporations. He conducted property appraisals through financial modeling for various asset types ranging from \$30 million to \$350 million.

EDUCATION

Georgetown University B.A., Economics

AFFILIATIONS

Conditions Set: Co-Founder, Head of Volunteer Relations