

Sr. Development Manager

FD Stonewater Overview:

FD Stonewater is a real estate advisory & brokerage, development, and investment firm. FD Stonewater is headquartered in Arlington, Virginia with offices in Los Angeles and Raleigh-Durham. The firm has a track record of more than \$10 billion in investment and acquisitions and over 40 million square feet of lease transactions, offering a fully integrated, national real estate platform. Currently, the development platform has over \$200 million of projects underway. The company's principal development strategies include federal, state and local government leased build-to-suits, ground-up student housing, single-tenant corporate build-to-suits, and industrial and mixed-use developments. Our third-party services platform provides construction management services to clients nationally. For more information, please refer to: www.fdstonewater.com.

Position Description:

A fast-paced and rapidly growing boutique real estate firm is seeking a well-rounded Development Associate to support our national development practice that currently has over \$200 million in its active pipeline. Based in either our Arlington, VA headquarters or Raleigh-Durham area, this position will support the delivery and sourcing of principal and 3rd party development projects around the country. The ideal candidate will have prior or comparable experience with a commercial real estate development firm, general contractor, or construction management company. It is essential that the individual is extremely proactive, detail oriented, highly capable of managing multiple projects effectively, has exceptional technical, written, and verbal communication skills and enjoys working in a collegial team environment.

Responsibilities:

- Provide project management leadership and oversight to a development project or a series of projects
- Create and update pro-forma financials for development projects
- Provide technical guidance & information for all aspects of project team activities (design, financing, construction, scheduling and delivery)
- Independently manage project teams including architects, engineers, general contractors & subcontracted consultants
- Develop project scopes, budgets, schedules, and establish priorities
- Maintain satisfactory relationships w/ partners, tenants, brokers, contractors, subcontractors, lenders, investors, etc.
- Leadership in the overall direction, administration, and completion of a project
- Prepare presentations and proposals in response to requests for qualifications/proposals
- Review and analyze zoning information, contract documents, financial reports, and other items as part of due diligence process, deal negotiations, and closings

Qualifications:

- Interest in an entrepreneurial and growing business environment
- 7-10 years of experience in construction management, development, and/or related field
 - Minimum of 3-5 years in commercial real estate development
- Master or Bachelor's degree in construction management, finance, real estate and/or related field
- Technical expertise in principles of architecture, engineering, construction, development, and/or finance
- Strong financial/analytical skills
- Commitment to detail, efficiency, and organization
- Independent worker and team player
- Willingness to travel
- Excellent communication skills both verbal and written
- Strong efficiency in Microsoft Excel

Salary & Benefits:

- Salary + bonus commensurate with experience
- Health Care coverage availability
- Corporate 401K plan
- Investment and bonus opportunities in company-sponsored deals
- Flexible vacation benefits

If interested, please send a resume and letter of interest to Todd Shaffer, Operations & Office Manager, at tshaffer@fdstonewater.com