

Development Associate / Manager

FD Stonewater Overview

FD Stonewater is a rapidly growing boutique real estate investment, development and brokerage firm headquartered in Washington, D.C. with west coast offices in Los Angeles. The company has built a fully integrated national platform with a track record of completing \$10+ billion in investment, \$800+ million in development and 45+ million square feet of lease transactions. For more information, please visit: www.fdstonewater.com.

Position Description

A fast-paced and rapidly growing boutique real estate firm is seeking a well-rounded Development Associate or Development Manager to support our national development practice which currently has over \$200 million in its active pipeline. Our development platform focuses primarily on government and corporate leased build-to-suits, student housing, and industrial projects across the country. This position will support the delivery and sourcing of projects around the country. The ideal candidate will have prior or comparable experience with a commercial real estate development firm or general contractor. It is essential that the individual is extremely proactive, detail oriented, highly capable of managing multiple projects effectively, has exceptional technical, written and verbal communication skills and enjoys working in a collegial team environment.

The position will be based in the company's Arlington, VA headquarters office. Remote candidates will **not** be considered.

Responsibilities

- Provide managerial oversight to a development project or a series of projects
- Provide technical guidance for all aspects of project team activities (design, financing, construction, scheduling, and delivery)
- Directly manage project teams including architects, engineers, general contractors & subcontracted consultants
- Develop project scopes, budgets, schedules, and establish priorities
- Create and update development budgets and pro formas
- Maintain satisfactory relationships w/ partners, tenants, brokers, contractors, subcontractors, lenders, etc.
- Leadership in the overall direction, administration, and completion of a project
- Prepare presentations and proposals in response to requests for qualifications/proposals
- Review and analyze zoning information, contract documents, financial reports, and other items as part of due diligence process, deal negotiations, and closings

Qualifications

- Interest in an entrepreneurial and growing business environment
- 3-5+ years absolute minimum construction management, development or similar experience
- Bachelor's degree in construction management, finance, real estate and/or related field
- Technical knowledge of principles of architecture, engineering, construction, development, and/or finance
- Strong financial/analytical skills
- Commitment to detail, efficiency and organization
- Independent worker and team player
- Willingness to travel (including air travel)
- Excellent communication skills both verbal and written
- Strong efficiency in Microsoft Excel

Salary & Benefits

- Salary + bonus commensurate with experience
- Potential ability to participate in firm-affiliated investments
- Health Care coverage availability
- Corporate 401(k) plan
- Flexible vacation benefits
- Hybrid work policy (currently a minimum of 3 days in the office per week)

If interested, please send a resume and letter of interest to Todd Shaffer, Operations & Office Manager, at tshaffer@fdstonewater.com